

EXHIBIT 163

to Space Data's Opposition to Defendants'
Motion for Summary Judgment

From: Jerry Knoblach
Sent: Thursday, December 6, 2007 11:23 AM PST
To: Mike Pearson; Eric Frische; Jim Wiesenberg
CC: Joe Faber; Minnie Ingersoll; Christopher Sacca; Larry Alder; Dave Sobota
Subject: RE: Call Follow-up
Attachments: Space Data-Google NDA - 12-04-07.pdf

Mike –

Attached is a pdf file of the signed NDA. If you require an original copy please let me know your physical address.

Thanks,

Jerry Knoblach
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From: Mike Pearson [mailto:pearson@google.com]
Sent: Tuesday, December 04, 2007 11:43 AM
To: Jerry Knoblach; Eric Frische; Jim Wiesenberg
Cc: Joe Faber; Minnie Ingersoll; Christopher Sacca; Larry Alder; Dave Sobota
Subject: Call Follow-up

Eric, Jerry and Jim

Thanks for making the time to meet yesterday. I have attached a copy of our standard NDA and would appreciate if you could sign it and either fax it back to me at 415.358.5517 or pdf it back to me. In order to get things kicked off it would be great to get some background financial information including a copy of your latest capitalization table, income statement and balance sheet.

The most critical piece of information however, will be getting some sense from you and the team about what you would envision as being the potential uses for the balloon technology here at Google. If you remove the constraint of having to find near term monetization opportunities, what are the areas that that you and the team would like to focus on at Google. I think the easiest way to flesh it out is to look at opportunities that

do and do not involve Google owning a large block of spectrum in the near term and what are goals you would like to accomplish in either scenario.

Feel free to send the material over as you gather it, or give me a call with any questions, and we can then find some time to regroup.

Thanks

Mike

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